# BAHAMAS DEVELOPMENT BANK FINANCIAL STATEMENTS 31 DECEMBER 2012

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# REPORT OF THE AUDITORS TO THE BOARD OF DIRECTORS OF BAHAMAS DEVELOPMENT BANK

We have audited the accompanying financial statements of Bahamas Development Bank which comprise the statement of financial position as at 31 December 2012, and the statements of comprehensive income/(loss), changes in equity and cash flows for the year then ended and a summary of significant accounting policies and other explanatory notes.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards (IFRS), and for such internal control as management determines necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



# Opinion

In our opinion the financial statements present fairly, in all material respects, the financial position of Bahamas Development Bank as at 31 December 2012 and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

# **Emphasis of Matter**

Without qualifying our opinion, we draw attention to Note 22 in the financial statements.

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Chartered Accountants Nassau Bahamas 20 June 2013

STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2012
(Expressed in Bahamian Dollars)

(Expressed in Banamian Dollars)						
	Note	2012	2011			
FIXED ASSETS	6	<b>\$</b> 467,848	\$ 537,397			
LOANS RECEIVABLE	7	16,202,611	17,952,582			
CURRENT ASSETS Cash and due from banks Accrued interest receivable Other assets Current portion of loans receivable	7	2,273,982 1,037,053 40,651 11,039,713	2,680,610 804,242 71,577 8,599,887			
CURRENT LIABILITIES Customer deposits Accrued interest payable Accrued expenses Current portion of long-term loans	8	607,887 574,699 110,623 1,217,309	945,052 596,615 139,873 2,466,037			
NET CURRENT ASSETS		2,510,518 11,880,881	4,147,577 8,008,739			
LONG-TERM LOANS	9	36,855,708	38,839,717			
DUE TO THE BAHAMAS GOVERNMENT	10	12,753,044	8,844,799			
		(21,057,412)	(21,185,798)			
EQUITY Share capital Reserve fund Accumulated deficit	11 12	28,960,256 273,128 ( <u>50,290,796</u> ) (21,057,412)	28,960,256 273,128 ( <u>50,419,182</u> ) (21,185,798)			

The statements were approved by the board of directors and authorised for issue on 20 June 2013, and are signed on its behalf by:

Director

Director

The notes on pages 7 to 23 form an integral part of these financial statements.

# STATEMENT OF COMPREHENSIVE INCOME/(LOSS)

# **FOR THE YEAR ENDED 31 DECEMBER 2012**

	- 8	<u>2012</u> \$	2011 \$
INTEREST INCOME Interest on loans Interest subsidy Interest on deposits		2,086,947 439,233 21,504	2,063,784 453,459 46,484
Total interest income Interest expense		2,547,684 ( <u>2,337,690</u> )	2,563,727 ( <u>2,575,118</u> )
Net interest income/(expense)		209,994	(11,391)
OTHER INCOME Fees and commissions Net foreign exchange (loss)/gain Recovery of loan losses Other income	13	102,493 (2,376) 1,839,861 49,738	51,476 6,157 1,531,353 1,464 1,590,450
OTHER EXPENSES Salaries and staff costs General and administrative Depreciation Rent	14	2,104,543 466,054 152,255 103,200	1,979,806 526,762 154,819 97,781
Operating loss Sinking fund income  NET INCOME/(LOSS) FOR THE YEAR		2,826,052 (626,342) 754,728 128,386	2,759,168 (1,180,109) 834,303 (345,806)
THE TEAM		=====	=====

# BAHAMAS DEVELOPMENT BANK STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2012

	Share <u>capital</u> \$	Reserve fund \$	Accumulated <u>deficit</u> \$	Total \$
1 January 2011	28,960,256	273,128	(50,073,376)	(20,839,992)
Net loss for the year			_(345,806)	(345,806)
31 December 2011	28,960,256	273,128	(50,419,182)	(21,185,798)
Net income for the year			128,386	128,386
31 December 2012	28,960,256	273,128	(50,290,796)	(21,057,412)

# STATEMENT OF CASH FLOWS

# FOR THE YEAR ENDED 31 DECEMBER 2012

	2012 \$	<u>2011</u>
CASH FLOWS FROM OPERATING ACTIVITIES		_
Net income/(loss) for the year	128,386	(345,806)
Adjustment for items not involving the movement of cash:		
Depreciation	152,255	154,819
Operating income/(loss) before working capital changes:	280,641	(190,987)
Increase in accrued interest receivable	(232,811)	(138,601)
Decrease in other assets	30,926	960
Decrease in accrued interest payable	(21,916)	(559,292)
(Decrease)/increase in accrued expenses and other liabilities	(29,250)	_37,545
Net cash provided/(used) by operating activities	27,590	(850,375)
CASH FLOWS FROM INVESTING ACTIVITIES		
Net increase from loans receivable	(689,855)	(118,672)
Purchase of fixed assets	(82,706)	( <u>148,914</u> )
Net cash used by investing activities	(772,561)	(267,586)
CASH FLOWS FROM FINANCING ACTIVITIES		
Net (decrease)/increase in customer deposits	(337,165)	508,328
Net repayment of long-term loans	(3,232,737)	(3,285,924)
Increase in due to the Bahamas Government	3,908,245	4,227,132
Net cash provided by financing activities	338,343	1,449,536
Net (decrease)/increase in cash and cash equivalents	(406,628)	331,575
Cash and cash equivalents at beginning of the year	2,680,610	2,349,035
Cash and cash equivalents at end of the year	2,273,982	2,680,610

The notes on pages 7 to 23 form an integral part of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2012

# 1. INCORPORATION AND ACTIVITIES

The Bahamas Development Bank ("The Bank") was established by the Bahamas Development Bank Act 1974 ("The Act") and is wholly-owned by the Government of The Commonwealth of the Bahamas ("The Government").

The principal activities of The Bank are:

- a) to promote industrial, agricultural and commercial development in The Commonwealth of The Bahamas through the financing of, or the investing in, approved enterprises;
- b) to encourage the participation in approved enterprises by citizens of The Commonwealth of The Bahamas and
- c) generally to promote and enhance the economic development of The Commonwealth of The Bahamas.

Its main place of business is Cable Beach, West Bay Street, Nassau, Bahamas.

# 2. BASIS OF PREPARATION

These financial statements are prepared on a going concern basis and in accordance with International Financial Reporting Standards (IFRS). The financial statements have also been prepared under the historical cost convention.

The preparation of the financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenue and expenses during the year. Actual results can differ from those estimates.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2012

# 3. ACCOUNTING POLICIES

### Interest on loans

Interest on loans is accrued and credited to income based on the principal amount outstanding. Interest income is only accrued on performing loans. The Bank considers those loans with arrears amounting to less than three months normal activity as performing.

Accrual of interest on loans classified as non-performing is discontinued and previously recorded but unpaid interest is reversed and charged against current operations. Interest income on non-performing loans is recognised only when received or when the loan is refinanced and projected cash proceeds are deemed sufficient to repay both principal and interest.

# Allowance for loan losses

The allowance is maintained at a level adequate to absorb probable losses. Management determines the adequacy of the allowance based upon reviews of individual loans, recent loss experience, current economic conditions, the risk characteristics of the loans and other pertinent factors. Loans deemed uncollectible are charged to the allowance account. Provisions for loan losses and recoveries on loans previously written off are added to the allowance account.

### **Fixed assets**

Fixed assets are stated at cost less accumulated depreciation. Depreciation is recorded on the straight-line basis over the estimated useful lives of the assets at the following rates per annum:

Computer equipment & software	20%
Furniture, fixtures & fittings	10%
Office machines	20%
Motor vehicles	25%
Leasehold improvements	10%
Other	20%

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2012

# 3. ACCOUNTING POLICIES (cont)

### Foreign currencies

All amounts in these financial statements are expressed in Bahamian dollars, as most transactions are in Bahamian dollars. Transactions in foreign currencies have been translated into Bahamian dollars at the rates of exchange prevailing on the transaction dates. Balances maintained in such currencies at the year-end date are translated at the rates of exchange prevailing at that date. Gains and losses on translation are recognised in the statement of comprehensive income/(loss).

# Loans receivable

The loans are classified as loans and receivables originated by the enterprise and not held for trading. These loans, which have a fixed maturity period, are measured at amortised cost, using the effective interest rate method, and are subject to review for impairment.

# 4. NEW AND AMENDED STANDARDS

There are no International Financial Reporting Standards (IFRS) and International Financial Reporting Interpretation Committee (IFRIC) interpretations that are effective for the first time for the financial year beginning on or after 1 January 2012 that would be expected to have a material impact on the Bank.

At the date of authorisation of the financial statements, the following new standards, amendments and interpretations issued but not yet effective for the financial year 1 January 2012 and not early adopted:

IFRS 9 Financial Instruments - Issued in November 2009 and amended in October 2010

IFRS 9 introduces new requirements for the classification and measurement of financial assets and financial liabilities and for derecognition. This standard will eventually replace IAS 39 – Financial Instruments: Disclosure and Presentation. This standard is effective for annual periods beginning on or after January 2013, with earlier application permitted.

The Bank will check the classification and measurement of its financial assets and liabilities upon the future adoption of the above standard.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2012

# 4. NEW AND AMENDED STANDARDS (cont)

IFRS 13 Fair Value Measurement – Issued in May 2011

IFRS 13 defines fair value, sets out a framework for measuring fair value and requires disclosures about fair value measurement. It is effective for annual periods beginning on or after 1 January 2013. Earlier application is permitted.

The Bank does not expect any changes on the financial statements with the future adoption of the above amendment.

# 5. INTEREST BEARING DEPOSITS WITH BANK

The deposits with bank have been set aside as a sinking fund to fulfil the requirement under Section 19(b) of The Act. The sinking fund is required for the redemption of the series A, B, C and D bonds issued to The National Insurance Board and The Central Bank of The Bahamas, as disclosed in Note 9.

These deposits earn interest at annual rates of 1.25% to 4.75% (2011: 2.25% to 4.75%).

The sinking fund is also comprised of Bahamas Government Registered Stocks, which are being held for the long term and stated at amortised cost, which approximates fair value. The stocks bear interest at prime and have maturity dates of 2021 through 2024.

# BAHAMAS DEVELOPMENT BANK NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

# 6. FIXED ASSETS

	Computer equipment & software	Furniture fixtures & fittings	Office machines	Motor vehicles	Leasehold improvements	Other	<u>Total</u>
COST	Ψ	<b>.</b>	<b>.</b>	•	<b>3</b>	\$	\$
1 January 2012 Additions	1,653,359 7,499	283,710 3,162	270,987 	131,990 <u>64,490</u>	1,042,093	207,320	3,589,459 <u>82,706</u>
31 December 2012	1,660,858	286,872	278,542	196,480	1,042,093	207,320	3,672,165
DEPRECIATION							
1 January 2012 Charge for the year	1,365,790 92,871	257,182 6,359	257,456 	108,657 20,541	865,193 _22,871	197,784 3,609	3,052,062 152,255
31 December 2012	1,458,661	263,541	263,460	129,198	888,064	201,393	3,204,317
NET BOOK VALUE							
31 December 2012	202,197	23,331	15,082	67,282	154,029	5,927 ====	467,848
31 December 2011	287,569 =====	26,528 =====	13,531	23,333	176,900	9,536	537,397

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2012

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7. EOANS RECEIVABLE		
	<u>2012</u>	<u>2011</u>
	\$	\$
Performing	13,077,228	14,525,291
Non-performing	25,869,614	26,504,528
Extraordinary advances	1,349,263	1,237,540
Employees	573,431	538,970
• •	40,869,536	42,806,329
Less: Allowance for loan losses	(13,627,212)	(16,253,860)
	27,242,324	26,552,469
Tarana manimaklar		
Loans receivable:	11 020 712	0.500.005
Current portion	11,039,713	8,599,887
Non-current portion	16,202,611	17,952,582
	27 242 224	26 552 460
	27,242,324	26,552,469

The above outstanding loans earned interest at rates ranging from 0% to 14% per annum.

An analysis of the change in the allowance for loan losses account is as follows:

	<u>2012</u>	<u>2011</u>
	\$	\$
Balance brought forward	16,253,860	16,921,409
Decrease in provision	(2,169,466)	(594,927)
Loans written off	(457,182)	(72,622)
Balance carried forward	13,627,212	16,253,860
	CONTRACTOR AND	

# 8. CUSTOMER DEPOSITS

0. 0.0	2012	2011
Security deposits held as collateral for loans	189,000	197,708
Loan prepayments	93,462	280,070
Insurance premiums	87,827	106,568
Legal fees, stamp tax, recording fees, etc.	77,176	62,195
Other customer deposits/advances - net	160,422	298,511
	607,887	945,052

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2012

# 9. LONG-TERM LOANS

	2012 \$	2011 \$
National Insurance Board	46,000,000	•
		46,000,000
The Central Bank of the Bahamas	4,000,000	4,000,000
Less: Sinking Fund	( <u>17,711,166</u> )	( <u>16,941,294</u> )
	32,288,834	33,058,706
Caribbean Development Bank	540,345	2,090,007
European Development Fund	251,722	280,693
Inter-American Development Bank	242,116	726,348
The Central Bank of the Bahamas	_4,750,000	5,150,000
	38,073,017	41,305,754
Long-term loans:		
Current portion	1,217,309	2,466,037
Non-current portion	36,855,708	38,839,717
	38,073,017	41,305,754
	=======	======

The main characteristics of the long-term loans are as follows:

# Caribbean Development Bank

The loan is repayable in quarterly instalments of US\$270,172 at a variable interest rate of 3.61% (2011: 3.66%). This loan is due to be repaid by 1 April 2013.

# European Development Fund

The loan is repayable in Euros in semi-annual instalments expressed as a percentage of the outstanding loan balance, at an interest rate of 1.00% (2011: 1.00%). The loan is due to be repaid by 1 February 2020.

# Inter-American Development Bank

The loan is repayable in semi-annual instalments of US\$242,116 at a variable interest rate of 1.92% (2011: 1.92%). The loan is due to be repaid 30 March 2013.

# NOTES TO THE FINANCIAL STATEMENTS

# **FOR THE YEAR ENDED 31 DECEMBER 2012**

# 9. LONG-TERM LOANS (cont)

# The Central Bank of The Bahamas

The Bank has two loans outstanding with The Central Bank of The Bahamas, as follows:

- (i) The first loan is \$750,000 which is repayable in semi-annual instalments of \$75,000 at an annual interest rate of 2.00%. This loan is due to be repaid by 21 April 2018.
- (ii) The second loan is \$4,000,000 which is repayable in semi-annual instalments of \$125,000 at an annual interest rate of 2.00%. This loan is due to be repaid by 28 October 2028.

The Central Bank of The Bahamas holds the following bonds:

Bond	Series	Amount	Rate	Issue Date	Year of Maturity
		\$			•
10	C	2,000,000	4.75%	13/7/2005	2025
11	C	1,000,000	4.75%	17/10/2005	2025
12	C	1,000,000	4.75%	19/10/2005	2025
		4,000,000			
		======			

The interest on the bonds is payable in semi-annual instalments.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2012

# 9. LONG-TERM LOANS (cont)

# National Insurance Board

The Bank has issued twenty-one (21) bonds to the National Insurance Board, as follows:

Bond	Series	Amount \$	Rate	Issue Date	Year of Maturity
1	A	10,000,000	4.75%	28/11/2000	2020
2	В	4,000,000	3.75%	22/06/2001	2016
3	В	1,000,000	3.75%	14/06/2002	2017
4	В	2,000,000	3.75%	31/07/2002	2017
5	В	2,000,000	3.75%	15/08/2003	2018
6	Α	2,000,000	4.75%	29/12/2003	2024
7	Α	2,000,000	4.75%	25/03/2004	2024
8	A	1,000,000	4.75%	29/09/2004	2024
9	В	1,000,000	3.75%	16/06/2005	2020
13	C	2,000,000	4.75%	05/05/2006	2026
14	D	2,000,000	3.75%	11/08/2006	2021
15	D	1,000,000	3.75%	03/01/2007	2022
16	C	2,000,000	4.75%	06/02/2007	2027
17	C	2,000,000	4.75%	05/04/2007	2027
18	D	2,000,000	3.75%	02/08/2007	2022
19	D	2,000,000	3.75%	30/11/2007	2022
20	C	2,000,000	4.75%	02/04/2008	2028
21	D	2,000,000	3.75%	18/08/2008	2023
22	C	2,000,000	4.75%	14/11/2008	2028
23	C	1,000,000	4.75%	31/03/2009	2029
24	D	1,000,000	3.75%	31/03/2009	2024
		46,000,000			

Under Section 19(b) of The Act The Bank is required to establish a sinking fund for the redemption of the bonds. At the year end an amount of \$17,711,166 (2011: \$16,941,294) was held on interest bearing deposits. See Note 5.

In accordance with the provisions of The Bahamas Development Bank Act, Chapter 357 of the Revised Statue Law of The Bahamas 2000, Section 16, the Bank has been approved to raise \$50 million by way of bond issuance; which is fully drawn.

# **NOTES TO THE FINANCIAL STATEMENTS**

### FOR THE YEAR ENDED 31 DECEMBER 2012

# 9. LONG-TERM LOANS (cont)

The Bahamas Government guarantees long-term debt due to the Caribbean Development Bank, the Inter-American Development Bank and the European Development Fund.

Principal repayments of long-term debt for each of the next five years is as follows:

Years	\$
2013	1,217,309
2014	434,849
2015	434,849
2016	434,849
2017	434,849

### 10. DUE TO THE BAHAMAS GOVERNMENT

The principal and interest repayments on the long term debts due during the year amounting to \$4,786,014 (2011: \$5,590,791) are paid by The Bahamas Government on behalf of the Bank. The government has agreed to pay the long term debts of the Bank until further notice.

Furthermore, the government has agreed to apply the government guarantee claims and interest subsidies due to the Bank during the year amounting to \$877,769 (2011: \$1,361,479) against the above transfers made on behalf of the Bank.

The net loan payable is interest free and is due on demand.

### 11. SHARE CAPITAL

	2012 \$	2011 \$
Authorised	•	•
10,000,000 shares of \$5 each	50,000,000	50,000,000
	=======================================	
Issued and fully paid		
5,792,051 shares of \$5 each	28,960,256	28,960,256
	manda malala milika milika dilika bingal manda malala manap malala ministra daling ministra malala nyama majara manap	

All issued shares are owned and held by the Bahamas Government.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2012

# 12. RESERVE FUND

Under Section 20 of the Act, the Bank is to set aside each year a minimum of 25% of net profits (if any) to a Reserve Fund to meet contingencies and for other purposes for which it may be required.

# 13. RECOVERY OF LOAN LOSSES

	<u>2012</u>	<u>2011</u>
	\$	\$
Government guarantee claim	405,234	841,848
Reduction of loan provision	1,330,095	431,276
Recovery of loan losses	104,532	_258,229
	\$1,839,861	\$1,531,353
	=======	

# 14. GENERAL AND ADMINISTRATIVE

	2012	<u>2011</u>
	\$	\$
Utilities	97,958	91,591
Telephone, telex and cable	67,587	67,962
Travel and transportation	65,105	64,169
Repairs and maintenance	61,304	58,256
Computer expenses	46,683	63,487
Professional fees	38,939	89,405
Insurance	24,517	25,603
Advertising	13,566	9,722
Office supplies and printing	13,340	17,280
Entertainment	11,449	6,698
Miscellaneous	25,606	32,589
	466,054	526,762

### NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2012

### 15. COMMITMENTS

As at year-end, the Bank was committed to extend credit based on approved but undisbursed loans amounting to \$1,340,161 (2011: \$715,973).

The Bank was also committed to rent payments as noted below.

The Bank's Nassau premises were leased from the Hotel Corporation of the Bahamas for an initial period of five years beginning in 1992 with an option to renew for another five years at an annual rent of \$50,000 per annum. The Bank has not renewed its lease agreement but is continuing to pay the rent in accordance with the expired lease agreement.

The lease on the Bank's Freeport office is for an initial period of three years beginning 1 January 2009 at a monthly rent of \$3,500.

# 16. INTEREST SUBSIDY

During 2001 the Bahamas Government agreed the following:

- that the lending rate for The Bank should be between 1.00% and 2.50% above prime depending on risk factors; and
- to subsidise the difference between The Bank's lending rate and The Bank's normal spread of 5.00%.

Total interest subsidy for the year amounted to \$439,232 (2011: \$453,459). Included in other assets is accrued interest subsidy of \$NIL (2011: \$NIL).

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2012

# 17. MATURITY OF SIGNIFICANT ASSETS & LIABILITES

	Past Due	Up to 1Year	1 to 5 Years	Over 5 Years	<b>Total</b>
	\$	\$	\$	\$	\$
Assets:					
Cash and due from banks		2,273,982			2,273,982
Interest in deposits with banks		584,695			584,695
Loans receivable	7,869,845	3,169,867	11,225,757	4,976,855	27,242,324
Accrued interest receivable		452,358			452,358
Other assets		40,651			40,651
	7,869,845	6,521,553	11,225,757	4,976,855	30,594,010
	======				
Liabilities:					
Customer deposits		607,887			607,887
Accrued interest payable		574,699			574,699
Accrued expenses		110,623			110,623
Long-term loans		1,217,309	8,024,243	28,831,465	38,073,017
Due to the Bahamas					
Government	=			12,753,044	12,753,044
		2,510,518	8,024,243	41,584,509	52,119,270
	-				

# 18. CONCENTRATIONS OF ASSETS AND LIABILITIES

The Bank has the following concentrations of assets and liabilities according to geographic region and industry sector:

Cash and due from banks	2012 %	2011 %
Geographic Region Bahamas	100.00	100.00
	====	=====
Industry Financial Sector	100.00	100.00

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2012

18. CONCENTRATIONS OF ASSETS AND LIA Interest bearing deposits with bank	BILITIES (cont)  2012 %	2011 %
Geographic Region Bahamas	100.00	100.00
Industry Financial Sector	100.00	100.00
Loans receivable		
Geographic Region Bahamas	100.00	100.00
Industry Agriculture Fishing Transportation Tourism Manufacturing Service Staff	4.13 11.19 12.59 19.91 9.33 41.45 	4.30 10.88 13.78 22.12 10.43 37.18 
	====	=====
Geographic Region Barbados Europe North America Bahamas	0.92 0.43 0.41 <u>98.24</u>	3.59 0.48 1.25 94.68
Industry	100.00	100.00
Financial Sector	100.00	100.00

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2012

# 19. FINANCIAL RISK MANAGEMENT

The Bank has exposure to the following risks from its use of financial instruments:

- Interest rate risk
- Credit risk
- Liquidity risk
- Market risk

This note presents information about the Bank's exposure to each of the above risks, its objectives, policies and processes for measuring and managing risk. Further quantitative disclosures are included throughout these financial statements.

The Board of Directors has overall responsibility for the establishment and oversight of the Bank's risk management framework.

The Bank's risk management policies are established to identify and analyse the risks faced by the Bank, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Bank's activities.

### Interest rate risk

The Bank provides financial and technical assistance to Bahamian entrepreneurs in the areas of agriculture, fishing, marine and land transportation, tourism, manufacturing, service enterprises and other commercial operations.

The Bank minimises interest rate risk through the lending of monies at fixed rates of interest financed by fixed rate long-term debt which are specifically earmarked to finance projects in the above mentioned economic sectors.

### Credit risk

Credit risk is the risk of financial loss arising if a customer or counter-party fails to meet its contractual obligations. The Bank mitigates credit risk on its loan portfolio by requiring borrowers to provide collateral equivalent to the loan balance and limiting the total value of any loan originated to a single individual or entity to 10% of total capital. Collateral held includes land, buildings, equipment, motor vehicles and boats.

### NOTES TO THE FINANCIAL STATEMENTS

## **FOR THE YEAR ENDED 31 DECEMBER 2012**

# 19. FINANCIAL RISK MANAGEMENT (cont)

### Liquidity risk

Liquidity risk is the risk that the Bank will not be able to meet its financial obligations as they fall due. The Bank's approach to managing liquidity is to ensure as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions. The Bank ensures that it has sufficient liquid assets to settle currently maturing obligations.

### Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Bank's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return. Management mitigates this risk by not investing significantly in securities affected by market risk.

# 20. <u>DEFINED CONTRIBUTION PENSION PLAN</u>

On 1 February 2011, the Bank changed its pension plan from a Defined Benefit Plan to Defined Contribution Plan were both the Bank (employer) and the employees will contribute 5% of their equivalent gross salary. Employees have the option to contribute additional sums voluntarily.

Furthermore, the pension plan is now administered by Colina Financial Advisors Limited (CFAL). However, the Bank continues to administer the funds for the retirees existing as of 31 December 2011 year end.

### 21. RELATED PARTIES

Salaries and other short-term employee benefits paid to key management personnel totalled \$475,633 (2011: \$449,193). Loans to key management personnel of the Bank totalled \$137,950 (2011: \$153,522). The loans bear interest at a rate of 4.75% (2011: 5.50%), are secured and have fixed terms of repayment.

At year end there were three loans due from family members of key management personnel of the Bank, which totalled \$162,172 (2011: \$142,658) and were classified as non-performing. These loans have fixed terms of repayment and bear interest at rates at 8.50% to 10.50% (2011: 8.50% to 10.50%). The loans are fully secured.

# NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2012

# 21. RELATED PARTIES (cont)

The Bank is related in terms of common ownership to all the Bahamas Government corporation and agencies. Transactions with such related entities are at arm's length basis.

# 22. FINANCING OF OPERATIONS

The Bank has incurred significant losses and reduction of equity due to the performance of its loan portfolio and loan provisioning. While its liquidity and ability to meet obligations may be significantly impacted by the loan losses, the Directors are satisfied that the Bank is currently a going concern and that the preparation of these accounts on that basis is appropriate due to the continuing support of the Bahamas Government.

# 23. ASSET UNDER MANAGEMENT

On December 2012, the Bahamas Government arranged with National Insurance Board (NIB) to place \$3,000,000 with the Bank at 3.75% interest. The purpose is to facilitate micro loans to businesses affected by the road improvement project and the fund is to be strictly used for that purpose. The Bank is to strictly act as an executing agency in this transaction attracting an administrative fee of 3% of approved loans upon disbursement.

### 24. SUBSEQUENT EVENT

The Bahamas Government has released for consultation, a draft Bill for an Act for the establishment of a Small and Medium size Enterprises Development Agency (SMEDA).